

Programme Schedule

- 9:00 – 10:00 am Inaugural Session
- 10:00 – 11:30 am **SESSION ONE:** Policy Track
Freight Policy: Need for a New Approach
- 11:30-11:45 Tea/Coffee Break
- 11:45 – 1:15 pm **SESSION TWO:** Infrastructure Track
Infrastructure Bottlenecks: How to optimise cost and time?
- 1:15 – 2:00 pm Lunch
- 2:00 – 3:30 pm **SESSION THREE (Parallel Session):** Management Track-I
3PL in India: Waiting to be unleashed
- SESSION FOUR (Parallel Session):** Innovation Track
Changing Face of Logistics Hubs: Emerging Scenario
- 3:30-4:00 pm Tea/Coffee Break
- 4:00 – 5:30 pm **SESSION FIVE (Parallel Session):** Management Track II
Supply Chain Strategies: Best Practises
- SESSION SIX (Parallel Session):** Technology Track
EDI: Where are we?
- 6:00-6:30 pm **Networking over Cocktails**
- 6:30-7:00 pm Recommendations and Conclusion
- 7:00 pm **A highly insightful special address by key personalities**
Networking & Cocktails continue over Dinner



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Key Speakers / Panelists

- Shri Kamal Nath* *Hon'ble Union Minister for Road Transport & Highways*
- Shri G K Vasani* *Hon'ble Union Minister for Shipping*
- Shri K Mohandas *Secretary, Ministry of Shipping*
- Shri B K Chaturvedi* *Member, Planning Commission*
- Shri Vivek Sahai* *Member-Traffic, Railway Board*
- Shri R S Gujral* *Director, DGFT*
- Shri K Raghuramaiah *Chairman, Paradip Port Trust*
- Shri S K Mishra *ED/PPP (Infrastructure Development), Ministry of Railways*

- Shri John Joseph *Commissioner Customs, Inland Container Depot, Tkd.*
- Shri A Janardhana Rao *MD, Indian Ports Association*
- Shri B B Pattanaik *MD, CWC*
- Shri Manoj K Akhouri *GGM, International Marketing CONCOR*
- Mr J K Jain *Jt. MD, LMJ Logistics Ltd & Chairman (Northern Region), FIEO*
- Mr Niraj Ambani *President, Reliance Logistics*
- Mr Adarsh Hegde *ED, All Cargo Global Logistics Ltd*
- Mr K Sathianathan *CEO, ETA Engineering Pvt Ltd*
- Mr Yogendra Sharma *CEO, Adani Rail Logistics*
- Mr Ajay Chopra *CEO, Drive India*
- Mr Anil Arora *MD, M J Logistic Services Ltd*
- Mr Jasjit Sethi *CEO, TCISC*
- Mr Juzer Mastan *CEO, AFL Logistics*
- Mr Sankalp Shukla *CEO, Innovative B2B Logistics*
- Capt S Ravi Chander *COO, VCTPL*
- Mr K Sridhar *COO, Apollo LogiSolutions*
- Mr Pramod Bhandari *President, FEDSAI*
- Capt R Ramchandran *President, NISAA*
- Mr Tushar Jani *President, AMTOI*
- Mr Shantanu Bhadkamkar *MD, ATC (Clearing & Shipping) Pvt Ltd and Vice Chairman & Convener, FFAI*
- Capt Sanjeev Rishi *Advisor, ICD Loni*
- Mr N Viswanadham *ED, Indian School of Business*
- Mr V G Ramakrishnan *Sr Director, Frost and Sullivan*
- Mr Satishwar Tuteja *Director - Key Accounts & Vertical Market, Schenker India*
- Mr Mansingh Jaswal *Director, Marketing & Sales, BLR Logistik Pvt Ltd*
- Mr Sumeet Nadkar *CFO & Head - Logistics SBU, Kale Consultants*
- Mr Clifford Patrao *Managing Consultant, IBM Global Business Services*
- Mr VGS Mani *Country Logistics Manager, Nokia - Asia Pacific*
- Mr AD Banerjee *Head Supply Chain, Tata Motors Ltd.*
- Mr Anil Bhatnagar *Head-Logistics, Indoarya Central Transport Ltd*
- Mr Anshuman Neil Basu *President, Roundtable India, CSCMP*
- Mr Manoj Mohta *Head Research, CRISIL Research*

*Confirmations Awaited

**THE ONLY LOGISTICS
EVENT BRINGING
THE GOVERNMENT,
INDUSTRY AND TRADE
UNDER ONE ROOF**

Efficiency in Inland Logistics: New Pathways

Transportation | ICD | CFS | Warehousing | 3PL

April 9, 2010 | The Taj Mahal Hotel, New Delhi

This one-day conference will consist of six highly focused and structured sessions that bring together policy makers, the industry and its stakeholders with diverse perspectives but a shared commitment to improve trade. This exclusive forum is designed to facilitate each of its participants to gain an understanding of the key concerns and come up with pragmatic solutions and recommendations aimed at bringing necessary changes to the system.

Time to move ahead

Inland logistics forms an important part of a supply chain, but has been constantly disregarded and often orphaned by the powers that be. This prolonged negligence has resulted in the attendant costs rising exorbitantly – amounting to more than 50 per cent of the total logistics costs. **Time is ripe for a renaissance to take place so as to transform Indian logistics into a globally competitive sector.** At policy level, there is an urgent need to make freight transportation more trade-friendly. Dedicated exim and domestic freight policies can improve efficiency along the supply chain. The poor infrastructure setup in India has affected the industry severely in terms of increased time and costs. Cargo evacuation from ports to ICDs is still a tediously slow process.

Further to connectivity, enhancing efficiency in logistics services calls for a serious thought. Services of professional third-party service providers are largely underutilised leading to a need for introspection by both the users and service providers on the scope and benefits. Last, but not the least, logistics services providers need to be updated with latest technological innovations and advancements. Although this is happening at a rapid pace, much more needs to be done.

This one-day conference will consist of six focused and highly structured panel discussions on the following themes:



Who should attend?

All stakeholders of inland logistics including:

- Road transport operators
- Container rail operators
- Multimodal transport operators
- Exporters / importers
- Freight forwarders / cargo consolidators
- Custom house agents
- ICD / CFS operators
- 3PLs / 4PLs
- Warehousing service providers
- Shipping lines
- Investment firms / private equity companies
- Industry consultants
- Associations / Trade bodies
- Bureaucrats from Ministries of Railways, Shipping, Road Transport, Commerce and Finance
- Other stakeholders

Benefits of participation

- Gain latest insights on inland transport and logistics from the opinions and viewpoints of industry experts and policy makers.
- Opportunity to interact with panelists and express your views on the pressing issues of the industry
- Participate in the review of the latest regulatory developments in India's transport and logistics sector
- Gain insights on customer-centric logistics business models
- Interact and network with the industry colleagues & policy makers.
- Being in a confluence of who's who in the industry, visibility matters
- Be a part of nation-building process

Policy Track

Freight Policy: Need for a new approach

In India, road and rail transport are the two most popular modes used for freight transport. But higher freight charges have left the trade uncompetitive in the global markets. It is unfortunate that there is no distinction between domestic and exim cargo in the existing policy set-up and calls for a new approach.

This session will discuss on issues like:

- Can we make rail and road transportation globally competitive?
- What are the issues faced by the rail/road operators?
- Do we need a fresh look at the existing freight policies to bring about the change?
- What are the policy interventions necessary for the change?
- Can a dedicated Exim policy boost the trade?

Infrastructure Track

How to optimise cost and time?

Transportation costs are the one of the highest in India and much of this can be attributed to poor infrastructure set-up. Much of the precious time is lost in transit, increasing the costs even further. Optimising costs and time will improve efficiencies.

This session will discuss on issues like:

- What are the lagging areas in connectivity infrastructure?
- How does bad infrastructure impact costs and time?
- What are the issues in cargo evacuation from ports to ICDs?
- What are the roles of various stakeholders like industry, trade and government?
- Will dedicated freight corridors and multimodal logistics parks be the solution?

Management Track-I

3PL in India: Waiting to be unleashed

Logistics outsourcing in India is still in its infancy and things are changing for the better as industries focus more on core competencies. With this growing trend, third-party logistics service providers need to widen their basket of offerings and customise their solutions to the local requirements so as to succeed in this market.

This session will discuss issues like:

- How can the present market for 3PL be improved?
- What are the promising industries for 3PL activities in India?
- Are the 3PLs ready to meet the expectations of the customers?
- How will the challenges faced by the 3PL providers be solved?
- What will be the outlook for this industry in the next five years?

Management Track-II

Supply chain strategies: Best practices

Integrated SCM is now at the epicentre of business transformation as the supply chains have become extraordinarily complex, spanning across continents. Senior executives are looking at improving the efficiencies in their supply chains through integration – internally and externally. Yesterday's innovations have become today's best practices and the evolution continues.

This session will discuss on issues like:

- Corporate capabilities in SCM and enterprise transformation
- What is the scope of integration in today's supply chains?
- How efficient is our physical network management?
- Are we ready for the concept of extended organization?
- Leveraging on the information and knowledge networks

Innovation Track

Changing face of logistics hubs: Emerging scenario

The contours of logistics landscape characterised by inefficiency and high costs are beginning to change as the new-age logistics hubs are fast emerging. Multimodal logistics parks, FTWZs, mega dry ports etc. are paving way to innovations and new practices in cargo-handling and warehousing. Newer facilities and equipment meeting global standards are set to change the Indian logistics scenario.

This session will discuss on issues like:

- Multimodal logistics parks – Current scenario
- Segmentation in ICD/CFS: Are we ready?
- Cargo safety and security: State-of-the-art solutions
- FTWZ – Game changers?
- Building new-generation warehouses

Technology Track

EDI: Where are we?

Inland logistics is a fragmented yet highly competitive industry. While many players have been proactive in adopting the innovations and advancements, there are many others who need to shift gears to be competitive in this industry.

This session will discuss on issues like:

- Is technology a business differentiator or a necessary evil?
- What are the avenues for technology adoption for a logistics service provider?
- Is the time ripe to shift from transaction-based systems to stakeholder-centric systems?
- Standalone systems or comprehensive solutions – What should be the focus?
- What are the challenges in technology implementation in logistics?